

TANZANIA PETROLEUM DEVELOPMENT CORPORATION



EOI NO. ISP-DRM-NRG/TZ/AfDB/CS08/QCBS/2018

FOR

CONSULTANCY SERVICES FOR UNDERTAKING STUDIES ON COMMERCIAL, TECHNICAL AND MARKET ANALYSIS FOR DOMESTIC AND REGIONAL MARKET INCLUDING STRUCTURATION OF MIDSTREAM AND DOWNSTREAM MARKET

Invitation for Expression of Interest

Date: 27th April, 2018

1. This invitation for expression of interest follows the General Procurement Notice (GPN) for this project which was published in the UN Development Business (UNDB online) and the African Development Bank's Internet Website (www.afdb.org) on 30th November, 2017 and on the African Development Bank Group's Internet Website.
2. The Government of United Republic of Tanzania has received financing from the African Development Bank towards the cost of the Institutional Support Project for Domestic Resource Mobilization and Natural Resource Governance (ISP-DRM-NRG), and intends to apply part of the agreed amount for this loan to payments under the contract for Consultancy Services for Undertaking Studies on Commercial, Technical and Market Analysis for Domestic and Regional Market Including Structuration of midstream and downstream market.
3. The Tanzania Petroleum Development Corporation (TPDC) as beneficiary now invites eligible individual consultant to indicate interest in providing the services which include but not limited to the following tasks:
 - a) Develop franchise methodology/mechanism which shall form basis bidding rounds for distribution of natural gas to end users in a way that it opens up the market, fosters competition and attract private investment in undertaking natural gas distribution business;

- b) Carry out a review and update data on economic energy sector (current and future supply and demand) overview at country, regional and international levels. A review should provide key economic indicators using recently available data;
- c) Establish current and future natural gas demand to various end users such as power plants, industries, households, vehicles and commercial and non-commercial institutions at country level (local);
- d) Review existing legal and regulatory framework affecting the natural gas industry and analyze its impact to natural gas market and propose recommendations if any for improvements. This includes review of natural gas sale and purchase contracts, agreements and all relevant regulatory requirements and policies;
- e) Analyze existing natural gas marketing structure by providing SWOT analysis and recommend new market structure;
- f) Analyze and establish commercial aspects of potential natural gas markets and identify possible factors that may drive natural gas market locally and across the border;

The time line for the consultancy works is 12 weeks.

4. Interested Individual consultant must provide information indicating that are qualified to perform the services by submitting proposal contain updated detailed CV's, methodology, work plan. description of at least five (5) studies of similar nature and magnitude during his/her carrier, must indicate experience in at least one similar assignment performed in the similar environmental conditions (Sub-Saharan Africa), including name and address of the client, description of the assignment undertaken. Interested individual consultant must also submit financial Proposal in writing.
5. You are requested to submit your written expression of interest, one original detailed Curriculum Vitae (CV) and Financial Proposal plus two copies of detailed Curriculum Vitae (CV) in writing by 18th May, 2018 at or before 11:00 hours local time. The Detailed CV and Financial Proposal shall each be enclosed in a separate envelope and marked "*Detailed CV*" and "*Financial Proposal*" respectively. The two envelopes shall then be enclosed in a single envelope and marked "**ISP-DRM-NRG/TZ/AfDB/CS08/QCBS/2018CONSULTANCY SERVICES FOR UNDERTAKE STUDIES ON COMMERCIAL, TECHNICAL AND MARKET ANALYSIS FOR DOMESTIC AND REGIONAL MARKET INCLUDING STRUCTURATION OF MIDSTREAM AND DOWNSTREAM MARKET**]" and submitted to the following address:

*The Secretary Tender Board,
Tanzania Petroleum Development Corporation,
Benjamin William Mkapa Towers, Tower "A",
Azikiwe/Jamhuri Streets,
P.O. Box 2774,
Dar-es-Salaam,
Room number 401 on the 4th floor*

6. The opening of CVs shall take place immediately after the deadline for submission, at the Benjamin William Mkapa Pension Towers, Tower "A", Azikiwe/Jamhuri Streets at TPDC Board Room number 106 on the 10th floor. Applying individual consultants are invited to attend the opening ceremony.
7. An individual consultant will be selected in accordance with the procedures set out in the Public Procurement Act No. 7 of 2011 and the Public Procurement Regulations, 2013 - Government Notice No. 446 (hereinafter called Procurement Regulations) as amended.
8. CV's shall be evaluated on the basis of the criteria shown in the Terms of Reference. Only individual Consultants scoring above 70% shall be engaged depending on their availability to carry out the assignments.
9. Prospective Individual Consultants are required to collect the Terms of Reference from the **Secretary TPDC Tender Board, Tanzania Petroleum Development Corporation, Benjamin William Mkapa Towers, Tower "A", Azikiwe/Jamhuri Streets, P.O. Box 2774, Dar-es-Salaam, Room number 101 on the 10th floor**during working days (Monday to Friday) between 9:00 and 16:00 hours.
10. Any request for clarification with regard to this assignment shall be addressed to the undersigned. The Client shall respond to clarifications received not less than one week before the deadline for submission.
11. Late Expressions of Interest shall not be accepted for evaluation irrespective of the circumstances

**Managing Director,
Tanzania Petroleum Development Corporation,
Benjamin William Mkapa Towers, Tower "A"
Azikiwe/Jamhuri Streets,
Room No. 401, 4th floor.
P.O. Box 2774,
Dar-es-Salaam, Tanzania.
Tel: +255-22 2200103-4, 2200112,
Fax: +255-22-2200113.**