

# TANZANIA PETROLEUM DEVELOPMENT CORPORATION



## OFFER FOR SALE OF CONDENSATE FROM SONGOSONGO ON SPOT SALE

**Date: 25<sup>th</sup> March, 2019**

TPDC notifies all interested buyers that it intends to sell 1,650 metric tons plus/minus 10% of condensate from Songosongo Gas processing plants on the following terms:-

- i. Product will be sold at FOB (SONGOSONGO) in USD/MT; in addition, the buyer will offset service providers' bills on behalf of the Seller deductible from the Sellers final invoice.
- ii. Uplifting date range is expected to be June 30<sup>th</sup> – July 6<sup>th</sup> 2019 subject to change. Buyer will be notified one month before on the exact loading date after considering all operational factors.
- iii. Mode of payment is an advance payment before delivery or Confirmed Irrevocable Letter of Credit (AT SITE LC) issued and confirmed by a first class bank. Other modes of advance payments may be considered such as Cheques or Telegraphic transfer.
- iv. For export option, TPDC will process and issue export documents. Final documents will be released after confirmation of payments. Seller will issue key shipping documents such as Bill of lading, Certificate of Origin, Certificate of Quantity and Certificate of Analysis.
- v. The average cost of processing and storage per ton is USD 338/MT. Buyer should indicate His/her top up margin in the final price quote (Final price= Fixed cost+ top up Margin).
- vi. All local taxes will be borne by the buyer.
- vii. Buyer will be responsible to hire and ensure Vessel, mooring and Tug boats are at site on time.
- viii. Fourteen days (14) before loading, the Vessel and Tug Boat proposed by the buyer, must be thoroughly inspected and vetted by authorised Marine Surveyor approved by terminal

- operators. On top of physical inspection, the surveyor will also verify certificates, permits and/or approvals of the vessels. The buyer shall arrange and ensure the Vessel and the Tugboat are at site 24hrs before the uplifting time for final inspection.
- ix. The seller will share the specifications of the product two weeks before loading but in the meanwhile, buyer can obtain the most recent analysis from the seller for reference.
  - x. Buyer should confirm interest and submit his/her proposal physically at Room number 401, TPDC Offices situated at Benjamin William Mkapa Pension Tower 'A', Azikiwe/Jamhuri Street, Dar es salaam, Room number 401 on the 4<sup>th</sup> Floor on Monday 15<sup>th</sup> April, 2019 at 11:00 hours sharp.
  - xi. The proposal should submit evidence for his/her market for the product; and in case of local consumption, product utilization and storage must be approved by EWURA. TPDC prefers export option or local consumption for final user and not middlemen.
  - xii. Buyers must provide evidence of their qualifications to perform the services by submitting licences, permits and approvals from relevant bodies such as EWURA, BRELA, and TRA etc. The buyers should have an experience of at least three (3) years in similar business.
  - xiii. Applicants with pending issues/disputes with the Seller on the same subject matter (condensate sale) will not be considered.
  - xiv. A letter of offer should be in a sealed envelope and marked **"Offer for purchase of condensate from Songosongo"** to be addressed to the address below.

**Managing Director,  
Tanzania Petroleum Development Corporation,  
P.O. Box 2774, Dar-es-Salaam, Tanzania.  
Benjamin William Mkapa Towers, Tower "A"  
Azikiwe/Jamhuri Streets,  
Room No. 401, 4th floor.  
Tel: +255-22 2200103-4, 2200112  
Fax: +255-22-2200113.**